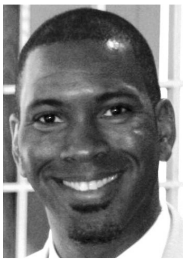
NACVA, the Consultants' Training Institute and the Online Learning Lecture Series – Your Source for Live and Online Continuing Professional Education



by Brien Jones, Director of Education and Conferences

NACVA and the Consultants' Training Institute (CTI) have set the industry standard of excellence for delivering certification programs and continuing professional education options in business valuation and financial forensics for nearly two decades. In 2008 NACVA and the CTI will continue to raise the bar with a catalog of over 100 courses to be delivered in a live classroom setting and through online webinars. Following is a review of what's in store in 2008.

NACVA's 2008 Fifteenth Annual Consultants' Conference
Rising to the Top of Your Game in Valuation and Financial Forensics
June 8 – 11, 2008
The Wynn, Las Vegas, Nevada

NACVA's member-driven Annual Conference Planning Committee has assembled an outstanding agenda from the consulting industries' thought leaders in Business Valuation, Forensic Accounting, Litigation Consulting, Practice Management and Academic Research. Timely presentations being made at this year's conference include, but are not limited to the following:

- *Practical Tips for Building a Business Valuation, Forensic and Litigation Support Practice*
- *Opportunities and Conflicts Resulting from the Pension Protection Act*
- *Credit Guarantees: Fair Value and Fair Market Value*
- *The Impact of e-Discovery and Computer Forensics on the Financial Expert*
- *Reasonable Compensation – How to Support It*
- *Equity Risk Premium Mania: What Should You Use?*
- *Advanced Valuation Techniques for Private Equity Investments*
- *International Valuation Standards for Financial Reporting*
- *Update on the Cost of Capital*
- *The Valuation of Subchapter S Corporations – The Next Frontier*
- *Emerging Issues in Fraud You Need to Know*
- *Business Interruption Claims: Know the Rules, Settle Your Claim and Stay Out of Court*
- *The Butler Pinkerton Model™: Empirical Support for Company-Specific Risk*
- *The Use of Monte Carlo Simulation in Valuation and Litigation Support Engagements*
- *Family Law Forensics – Beyond Business Valuation*
- *Introduction to Hedge Fund Valuations*
- *Beyond the What: Using Strategy People Architecture Routines Culture (SPARC) to Determine the Why and Add Value for Clients*

For more information and to download the full conference marketing catalog go to www.NACVA.com and click on the Las Vegas icon.

Register and pay by April 30, 2008 and receive a 5% discount off of the registration fee and be entered into a drawing to win FREE CONFERENCE REGISTRATION.

The Consultants' Training Institute (CTI) sponsors web-enhanced telephone conferences on a variety of theoretical, consulting and practice management topics. These online presentations are a convenient way to obtain NASBA approved; group internet based continuing professional education (CPE) credit without the added expense of travel or being away from the office.

Pay for three webinars by Friday, May 16 and receive a fourth (valued at $195) for FREE!

Upcoming webinars include:

April 30	*Using the Duff and Phelps Database*	(CPE: 1 hr)
May 9	*Using the Done Deals and Mid Market Comps Databases*	(CPE: 1 hr)
June 26	*Deconstructing the Sources of Industry Ratios*	(CPE: 2 hrs)
July 11	*Using RMA Valuation Edition*	(CPE: 1 hr)
July 25	*Do You Use the Capitalized Earnings Method as a Crutch?*	(CPE: 2 hrs)
September 12	*Deconstructing the Sources of Industry Ratios*	(CPE: 2 hrs)
September 24	*No More Cold Calling! Getting Your Network to Work for You!*	(CPE: 2 hrs)

Working through the BV Standards Maze (CPE: 2 hrs)

April 25; May 30; June 30; July 30; August 25; September 29; October 23; November 24; December 18

Business Valuation Fundamentals for CPAs – A Five Part Series
In partnership with the CPA Leadership Institute

May 1; July 31	*Part One: Introduction to Business Valuation and Understanding the Engagement*	(CPE: 2 hrs)
May 8; August 6	*Part Two: Financial Statement Analysis–Getting the Story Behind the Numbers*	(CPE: 2 hrs)
May 15; August 14	*Part Three: Valuation Approaches–The Nuts and Bolts*	(CPE: 2 hrs)
May 22; August 19	*Part Four: Understanding Discounts & Premiums–The Plusses and Minuses of Value*	(CPE: 2 hrs)
May 29; August 27	*Part Five: Valuation Applications to Meet the Needs of Your Clients*	(CPE: 2 hrs)

Exit Planning Business Development Model – A Ten Part Series
In partnership with the Business Enterprise Institute

EXIT PLANNING FOR ADVISORS
A DIVISION OF BEI

May 6	*Part One: Introduction to Exit Planning Services*	(CPE: 1 hr)
May 13	*Part Two: Attracting Clients*	(CPE: 1 hr)
May 20	*Part Three: Client Retention*	(CPE: 1 hr)
May 28	*Part Four: Staff Development*	(CPE: 1 hr)
June 3	*Part Five: Plan Delivery*	(CPE: 1 hr)
June 17	*Part Six: Cost Containment*	(CPE: 1 hr)
June 24	*Part Seven: People Management*	(CPE: 1 hr)
July 1	*Part Eight: Liability Protection*	(CPE: 1 hr)
July 10	*Part Nine: Thought Leadership*	(CPE: 1 hr)
July 15	*Part Ten: Culture*	(CPE: 1 hr)

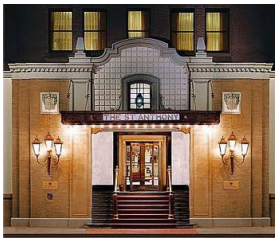
New topics will continually be added to the schedule. Visit www.NACVA.com under ***Training*** then ***Online Learning Lecture Series*** for up-to-date schedules, topics and webinar descriptions.

CTI™
Consultants' Training Institute™

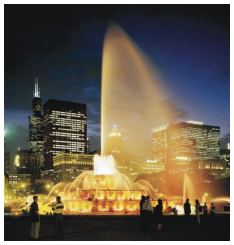
The Consultants' Training Institute (CTI) is comprised of the nation's leading experts in the fields of business valuation, litigation consulting, financial forensics, and a variety of other business consulting disciplines. As the most widely respected professional training organization, the CTI combines hundreds of years of practitioner experience with academic insights to produce benchmark training and certification programs in the consulting industry's hottest grown niches.

2008 Dates and Locations for Featured Programs

Summer 2008 Consultants' Training Institute
September 22 – 27, 2008 **The Sheraton Inner Harbor – Baltimore, MD**

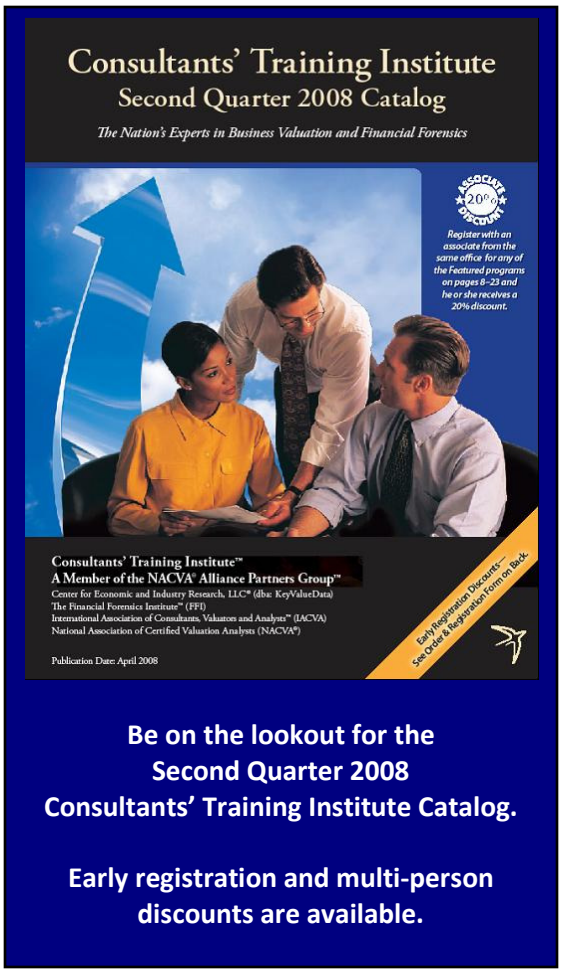


Fall 2008 Consultants' Training Institute
October 27 – November 1, 2008 **The Wyndham St. Anthony – San Antonio, TX**



November 2008 Consultants' Training Institute
November 17 – 22, 2008 **The Avenue Hotel – Chicago, IL**

Winter 2008 Consultants' Training Institute
December 8 – 13, 2008 **The Hotel Del Coronado – San Diego (Coronado Island), CA**



Be on the lookout for the Second Quarter 2008 Consultants' Training Institute Catalog.

Early registration and multi-person discounts are available.

Consultants' Training Institute™

2008 Dates and Locations for Featured Programs (continued)

Business Valuation and Certification Training Center and CVA/AVA Proctored Exam

May 5 – 10	Minneapolis, MN	
June 23 – 28	Philadelphia, PA	
July 14 – 19	Chicago, IL	
July 28 – August 2	Denver, CO	Co-sponsored with the CO Society of CPAs
August 4 – 9	Boston, MA	
August 18 – 23	Atlanta, GA	
September 8 – 13	Columbus, OH	Co-sponsored with the OH Society of CPAs
September 22 – 27	Baltimore, MD	
October 13 – 18	Las Vegas, NV	
October 27 – November 1	San Antonio, TX	
November 10 – 15	Tampa, FL	
December 8 – 13	San Diego (Coronado Island), CA	
January 26 – 31, 2009	Phoenix, AZ	

Litigation Bootcamp for Financial Experts and CFFA Proctored Exam

September 15 – 20	Chicago, IL	Co-sponsored with the IL CPA Society
October 27 – November 1	San Antonio, TX	
December 8 – 13	San Diego (Coronado Island), CA	

Working through the BV Standards Maze

April 25	Webinar	
May 2	Columbia, MD	Co-sponsored with the MD Association of CPAs
May 8	Minneapolis, MN	
May 9	Troy, MI	Co-sponsored with the MI Association of CPAs
May 30	Webinar	
June 26	Philadelphia, PA	
June 30	Webinar	
July 17	Chicago, IL	
July 30	Webinar	
July 31	Denver, CO	Co-sponsored with the CO Society of CPAs
August 7	Boston, MA	
August 21	Atlanta, GA	
August 25	Webinar	
September 5	Providence, RI	Co-sponsored with the RI Society of CPAs
September 11	Columbus, OH	Co-sponsored with the OH Society of CPAs
September 26	Baltimore, MD	
September 29	Webinar	
October 10	Milwaukee, WI	Co-sponsored with the WI Institute of CPAs
October 16	Las Vegas, NV	
October 23	Webinar	
October 31	San Antonio, TX	
November 13	Tampa, FL	
November 20	Chicago, IL	
November 24	Webinar	
December 12	San Diego (Coronado Island), CA	
December 18	Webinar	
January 30, 2009	Phoenix, AZ	
February 10, 2009	Webinar	

Consultants' Training Institute™

2008 Dates and Locations for Featured Programs (continued)

Current Update in Valuations

May 7	Minneapolis, MN	
June 8	Las Vegas, NV	
June 27	Philadelphia, PA	
July 18	Chicago, IL	
August 1	Denver, CO	Co-sponsored with the CO Society of CPAs
August 8	Boston, MA	
August 22	Atlanta, GA	
September 12	Columbus, OH	Co-sponsored with the OH Society of CPAs
September 22	Baltimore, MD	
October 17	Las Vegas, NV	
October 27	San Antonio, TX	
November 14	Tampa, FL	
November 19	Chicago, IL	
December 8	San Diego (Coronado Island), CA	
January 26, 2009	Phoenix, AZ	

Case Analysis in Person

May 7	Minneapolis, MN	
June 8	Las Vegas, NV	
June 11	Las Vegas, NV	
June 27	Philadelphia, PA	
July 18	Chicago, IL	
August 1	Denver, CO	Co-sponsored with the CO Society of CPAs
August 8	Boston, MA	
August 22	Atlanta, GA	
September 12	Columbus, OH	Co-sponsored with the OH Society of CPAs
September 22	Baltimore, MD	
September 26	Baltimore, MD	
October 17	Las Vegas, NV	
October 27	San Antonio, TX	
October 31	San Antonio, TX	
November 14	Tampa, FL	
November 19	Chicago, IL	
November 20	Chicago, IL	
December 8	San Diego (Coronado Island), CA	
December 12	San Diego (Coronado Island), CA	
January 26, 2009	Phoenix, AZ	

Forensic Accounting Academy

September 22 – 27	Baltimore, MD
October 27 – November 1	San Antonio, TX
December 8 – 13	San Diego (Coronado Island), CA

Business and Intellectual Property Damages Workshop

October 27 – November 1	San Antonio, TX
December 8 – 13	San Diego (Coronado Island), CA

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2008 Dates and Locations for Featured Programs (continued)

Business Fraud – Deterrence, Detection and Investigation Training Center

October 27 – November 1	San Antonio, TX
December 8 – 13	San Diego (Coronado Island), CA

Matrimonial Litigation Support Workshop

October 27 – November 1	San Antonio, TX
November 10 – 15	Tampa, FL
December 8 – 13	San Diego (Coronado Island), CA

Forensics Workshop for Financial Professionals

September 22 – 24	Baltimore, MD
November 17 – 19	Chicago, IL

Fair Value for Financial Reporting Workshop

September 24 – 26	Baltimore, MD
October 30 – November 1	San Antonio, TX
December 10 – 12	San Diego (Coronado Island), CA

Expert Witness Bootcamp

September 25 – 27	Baltimore, MD
November 20 – 22	Chicago, IL

Advanced Valuation and Case Study Workshop

June 12 – 14	Las Vegas, NV
September 23 – 25	Baltimore, MD
October 28 – 30	San Antonio, TX
December 9 – 11	San Diego (Coronado Island), CA
January 27 – 29, 2009	Phoenix, AZ

Mergers and Acquisitions Workshop

September 22 – 27	Baltimore, MD
October 27 – November 1	San Antonio, TX
December 8 – 13	San Diego (Coronado Island), CA

Healthcare Consulting Workshop

September 22 – 27	Baltimore, MD
October 27 – November 1	San Antonio, TX
December 8 – 13	San Diego (Coronado Island), CA

Exit Strategies Workshop

June 12 – 13	Las Vegas, NV
September 22 – 23	Baltimore, MD
November 18 – 19	Chicago, IL
December 8 – 9	San Diego (Coronado Island), CA

Business Interruption Losses and Claims Workshop

October 27 – 29	San Antonio, TX

Advising the Family Business Where Value Matters Workshop

November 20- 21	Chicago, IL

Program dates and locations are subject to change.
Contact NACVA Member Services at (800) 677-2009 for program information or to register.

STATE CPA SOCIETY PARTNERSHIPS

Arkansas Society of CPAs

Colorado Society of Certified Public Accountants

Connecticut Society of CPAs

Greater Washington Society of CPAs Educational Foundation

Illinois CPA Society
www.icpas.org

Maryland Association of CPAs
Licensed to Serve Since 1901.

The Michigan Association of MACPA Certified Public Accountants

Oklahoma Society of CPAs
www.oscpa.com

Ohio Society of CPAs

RISCPA
rhode island society of certified public accountants

Texas Society of Certified Public Accountants
CPE Foundation, Inc.

Wisconsin Institute of Certified Public Accountants

Contact Brien Jones, NACVA Director of Education and Conferences at (800) 677-2009 or via email to BrienJ1@NACVA.com if you are interested to work with NACVA to partner with your State CPA Society to bring NASBA qualified continuing professional education and certification programs to your state.